

Picking a Familiar Cloud.



You want a VMware experience in the cloud, but which one?

The easiest route to the cloud is to migrate your existing vSphere-based virtual machines as they are. You gain all the advantages of the cloud – scalability, reduced infrastructure management, capacity on-demand, pay as you go – without the risks of converting or rewriting your existing workloads.

The VMware Cloud solutions offered by the large cloud companies like AWS, Azure, and Google Cloud may seem like the right fit at first, but there are other approaches to a VMware-based cloud that may fit better.

iland has created an industry-leading secure cloud environment that provides both public and private cloud environments based on VMware. To manage all your iland-based assets, we built the iland Secure Cloud Console and integrated advanced security and data protection to make cloud migration and management as easy as possible.

The top 5 differentiators of iland versus hyperscaler VMware Cloud solutions

1. **Built-in protection** - fully integrated security, compliance, backup, and disaster recovery functionality
2. **Single management solution** – customers do not need to worry about anything below the hypervisor and can manage all of their cloud environment through a single console
3. **Configuration flexibility** – choose between public, private, or hybrid cloud with a broader range of host configurations, cluster sizes, and location options to minimize costs while maximizing performance and redundancy
4. **Managed services availability** - managed services available for DR, migration, and network management
5. **Networking flexibility** - customers can configure included VLANs, VPNs, and firewalls, as well as introduce their own physical and virtual appliances and dedicated circuits



Picking the right VMware-based cloud for your business.

What size of environment will you be looking to utilize?

If you currently have less than 4 hosts or will start with a small initial implementation, then iland will be able to scale better with you on both the low and high ends, including pay per use public cloud.

Do you want to continue to utilize your preferred network infrastructure to connect to your cloud?

With iland, you can co-locate your preferred WAN and security appliances and connect them into your private, public, and DR clouds. Or, utilize our VPN, firewall, and SD-WAN technologies for a fully integrated solution.

What level of support will you need for migration and on-going operations?

Included with all iland products is premium support and migration services. Optional managed services and enhanced on-boarding services are also available directly through iland or one of our many partners.

What are your plans for protecting your VMs in the cloud?

Backup and disaster recovery are just as important in the cloud as they are on-premises. iland offers integrated backup and DR tools available in the same console. No installation necessary.

	iland Public	iland Private	VMware Cloud
Flexibility	<ul style="list-style-type: none"> • Reserve, Burst, or Res+Burst resources • Hardware colocation 	<ul style="list-style-type: none"> • 2-64 hosts per cluster • 28 host options • Hardware colocation 	<ul style="list-style-type: none"> • 4-16+ hosts per cluster • 1-3 host options • No hardware colocation
Integrated Backup	Included		No
Integrated DR	Available		No
Integrated Security	Included		Limited
On-boarding Services	Included		No
Windows Licensing	Included		BYO

Protect business. Power innovation.

