iland®

MUNICIPAL GAS
AUTHORITY OF GEORGIA

Natural Gas Agency Lights up iland Cloud Backup.

Client Profile

The Municipal Gas Authority of Georgia (the Gas Authority) is the largest non-profit natural gas joint action agency in the United States, serving 79 Members in Georgia, Alabama, Florida, Pennsylvania, and Tennessee who meet the gas needs of more than 245,000 customers. Natural Gas has become more important to many communities and customers and the Gas Authority is safely and reliably delivering an economical supply of gas every day. In addition, the team is dedicated to growing natural gas sales through various markets.

Simplified and Secure Backup

As the Gas Authority grows, it has been creating larger and larger amounts of data. Jason Espinales-Osorio, Sr. Sys Admin, explained how they had been using tape backups for all of their data. Tape backup has been around for many years and in fact, is one of the oldest default backup plans. Data was being stored on tape at a location several miles from their office and therefore, Jason was spending time getting the tapes at their office and datacenter location and then preparing it all for Iron Mountain pickup. Unfortunately, this meant that their tapes, and hence, their data, was sometimes sitting at the off-site location for weeks at a time. It became evident that tape backup has limited amounts of space and Jason and his team would continually have to purchase additional tapes as their data grows, therefore becoming cost prohibitive. It was time to be more proactive with their backups so Jason started looking at several cloud backup vendors, but quickly realized that iland is a leader in disaster recovery (DRaaS) and backup as a service (BaaS).

Challenges

- Eliminate burdensome tape backups
- Reduce backup costs
- Enable secure and reliable access to data
- Move away from outdated backup strategies
- Scalability to backup increasing amounts of data

Solution

- iland Secure Cloud Backup with Veeam Cloud Connect

Benefits

- Continuous data availability and business uptime
- Ease of use of iland Secure Cloud Backup with Veeam Cloud Connect
- Innovative service
- No hidden fees or upcharges

Profile

- Size: SMB
- Industry: Energy/Utility

> "We had been using Veeam for backups with physical tapes and retention was clunky. It was time to explore cloud backups and iland was a natural fit for us."
>
> *Jason Espinales-Osorio . Senior System Administrator*

It Does More. It Costs Less. It's that Simple.

As a Veeam user, it was important to find a compatible cloud provider. iland's Secure Cloud Backup integrated with Veeam Cloud Connect technology offers an easy and cost-effective cloud solution for offsite backup and archiving needs. With direct integration and 100 percent compatibility with Veeam's industry-leading Backup & Replication software, Jason realized that this would be an easy fix for their backup needs. They couldn't risk losing data or leave their data at risk to a cyber-attack, so Jason worked with the iland technical team to create a secure cloud backup solution. iland provided encrypted backups which was something that the tape backup solution was not able to provide. In addition, the scalability of the iland solution allows the Gas Authority to increase their data storage capacity with a simple phone call or through iland Secure Cloud Console—rather than purchasing more expensive physical tapes.

Relax, it's backed up

Jason says that the ease of using the iland portal has allowed him to focus on more important tasks and not spend his time with the manual and physical backup tasks that he had previously with tape. His management team has seen the productivity improvements and the new ability to automate and use the iland Secure Cloud to manage more backups. iland Secure Cloud Backup integrate with Veeam Cloud Connect has helped pave the way to a more affordable future in which data is readily accessible; a future in which it's far easier to meet the recovery point objectives (RPOs) and recovery time objectives (RTOs) of their future disaster recovery plans.

Protect business. Power innovation.

DR
Secure DRaaS

Ob
Secure Cloud
Object Storage

IaaS
Secure Cloud

BaaS
Secure Cloud Backup

365
Secure Cloud Backup
for Microsoft 365

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